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### Meet the catalytic technology

- up to 4 times cost savings over competition
- the Rate of weight gain of farm animals > 7%

# **Catalytic Heating and Air purification**

1st place at the All-Russian competition "Up Great 2020" "Air purification from Coronavirus" <a href="https://upgreat.one/safemode/#docs">https://upgreat.one/safemode/#docs</a>

Invention of the Institute of Catalysis of the Russian Academy of Sciences <a href="https://en.catalysis.ru">https://en.catalysis.ru</a>, the founder of the company









# Any burning of fuel - always harmful substances CO, NO, N<sub>x</sub>O<sub>y</sub>

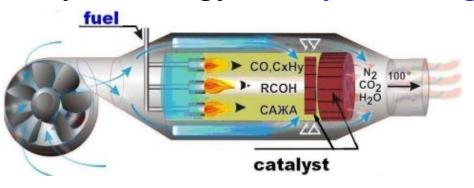
**Traditional Heating: water heating** 



Heating 1.0 - "Boiler"

- heat Exchanger (boiler)
- heat Carrier (water) to Room,
- Smoke +Heat to Atmosphere
- heat losses > 67 75 %
- efficiency ~ 25 33 %
- greenhouse gas emissions

**Key technology - Catalytic Heating** 



•All generated heat remains in the room - 2 % Loss

Reducing greenhouse gas emissions:

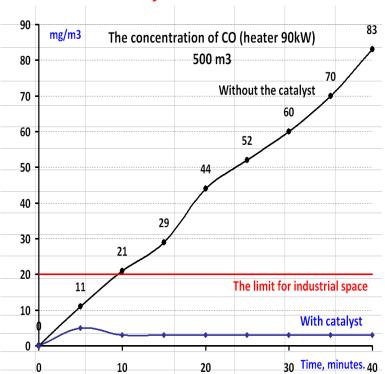
- reduction of fuel combustion
- There is no harmful substances ammonia, methane, nitrogen oxides, etc

Complete decomposition of Coronavirus (Viruses, organic matter) on the surface of the Catalyst to H2O (water) and CO2 (carbon dioxide)

# Harmful substances can't be removed by mechanical or thermal processing without catalysts

#### **Eco catalysts vs. conventional Heaters**

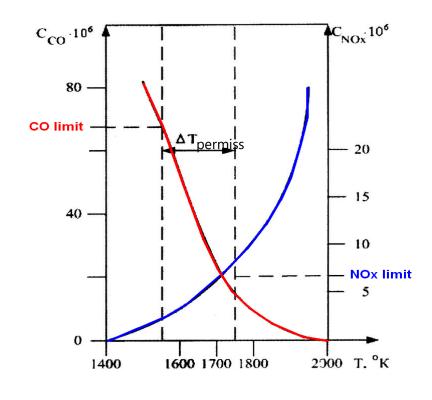
- without catalyst
- with the catalyst
- limits for industry



#### Two opposite processes of formation

- Oxides of nitrogen (NO<sub>x</sub>)
- Carbon monoxide (CO)

for conventional heaters





# Target markets and customers

#### **Farms**

- Shops
- Warehouses
- Green houses >
- Disinfection
- Air purification









#### The results of independent measurements

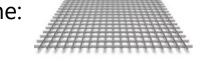
N!	Name	CO	NO	$C_xH_y$
	Max. Permis. Concentration. ppm	20	5	300
1	Novosibirsk	1	1	0
2	ljevsk	2	1	0
3	Chelyabinsk	1	1	0

#### **Conservative market size:**

\$ 500 million in Russia, \$ 10 billion overseas <sup>2</sup>

Forecast: similar to the catalytic converters for vehicles, all combustion installations will be equipped with catalytic filter in 10-20 years: boilers, power plants, heating equipment that uses fossil fuels

• Competitors - flat metal catalytic structure (1 mm) - small interaction time: Power < 2 kW



• EcoCat volumetric Catalyst (length 150 mm ) - a long time of interaction of gases with the catalyst. the Power up to 10 MW



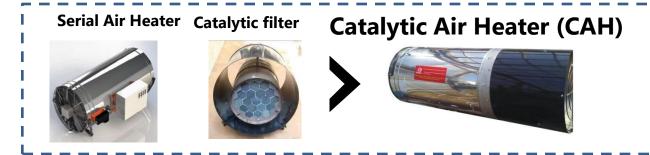
**Competitive** equipment with power more then 2 kW are **not available** in Russia and abroad.



### Product and structure

#### **Product structure**

- burnerby independent supplier
- catalytic filter
   passive nozzle, no changes in burner required
- diesel fuel & natural gas



Product line- 30 kW (China), 90 kW(Holland)













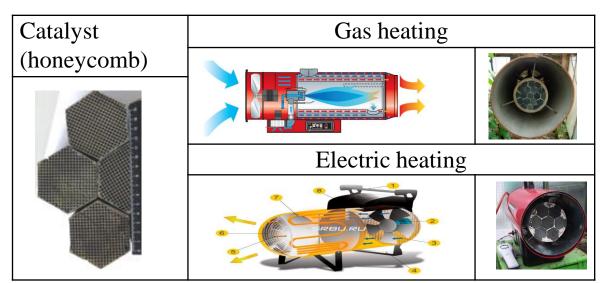
Product line Russia – 2, 30, 90 kW, 360 kW (diesel &gas)





2nd stage of "EcoCat" - serial production

- The sales volume (Plan) \$ 20 000 000
- Profit after taxes (Plan) \$15 000 000
- NPV \$ 88 million.
- IRR 108%
- ROI 10
- Discounted Payback Period 2 years





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# Current state: research is completed

### Development of technology (catalysts) is completed.

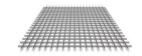
- a technological "know-how" (two-stage catalyst)
- the catalysts production is inexpensive (<50\$)
- Catalytic Air Heater (CAH) requires burners from independent producers
- The equipment has been used by industry consumers for over 12 years.



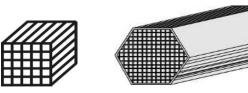
#### The results of independent measurements of parameters of air heated space

Νō	Name	O <sub>2</sub>	CO	NO	$C_xH_y$	unit mg / m³	
0	Maximum permissible concentration	20,8	20	5	300	Room, cbm.	analyzer
1	Novosibirsk		0	1	0	2 500	POLAR
2	Chelyabinsk	20,5	2	1		100	Testo 330

• **Competitors** - (<2 kW) used a flat structure (1 mm) with a small interaction time: metal mesh (Pt, Pd) or catalytic fiber



• CAH EcoCat - ceramic catalyst (length 150 mm )
with a long time of interaction of gases with the catalyst.
It allows to increase the capacity up to 10 MW



Competitive equipment with power more then 2 kW are not available in Russia and abroad.

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# China market

Catalysts are installed in air heaters			
Air heaters are not produced in Russia - European-made catalysts are used . There is necessary Interaction with the EU	www.hollandheater.nl	https://homecomfort.resideo.com	www.thermobile.com
China produces 200,000 air heaters  •NINGBO BAOGONG ELECTRICAL APPLIANCE CO., LTD.  •Ningbo Cixi Aolipu Electronics Co., ltd, Cixi,  •Cixi City Hengjin Electron Co.,Ltd, Ningbo  •ZOBO TECHNOLOGY CO., LTD, ZHEJIANG	BCE .		

### Access to related markets: Southeast Asia, Japan, Korea India, Mid East

N	Global market	Catalytic equipment, \$
1	Poultry farming	4 000 000 000
2	Pig farming	3 000 000 000
3	Greenhouses	20 000 000 000
		\$27 000 000 000

**Greenhouses**. China - 2 million hectares, Russia-2 000 hectares **Pork** China - 50 million tons, more than 50% of world production **Poultry** China - 40% of world Production equipment

Greenhouses - Kingpeng www.chinakingpeng.com
Pork - Muyuan Food Co www.muyuanfoods.com
Poultry - Huanan Poultry Equipment www.hnxmsb.com



### EcoCat + China

#### **EcoCat** – **move to China** (Joint venture):

- Production of catalysts from Chinese raw materials and on Chinese equipment
- Production of Air Heaters (optional) with catalysts

#### EcoCat will receive from China for Russia and the CIS:

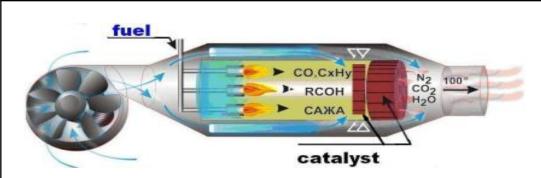
- Catalysts & Catalytic equipment
- Work with Chinese engineering companies in Greenhouses, Pig farming, Poultry farming

#### Road map (Joint venture):

- Signing of the "Protocol of Intent"
- Verification of documentation with "Production of 50 kg of catalysts" on Russian equipment from Russian raw materials with the participation of Chinese specialists
- Instrumental verification of catalyst parameters by installation in catalytic equipment
- Establishment of a joint venture in China and production of catalysts
- Support of Chinese production by Russian specialists up to a volume of 1,000 kg
- Testing of catalytic equipment in a pig farm (RusAgro www.rusagrogroup.ru/cn)

The technology has a huge margin of profitability:					
• The technology of "Catalytic honeycomb production" is identical to the "Brick production technology"					
• The equipment for the production of "catalysts" is identical to the "Equipment for the production of bricks"					
Brick slotted. price – 0.15 \$/kg	Cell Catalyst. price – 3.0 \$/kg	Petrochemistry Catalyst. price – 3.0 \$/kg			

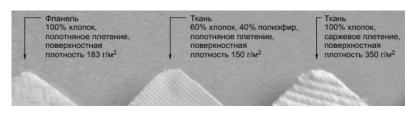
### Catalytic air purification



The equipment is ready for serial production - tested, documentation is available

# installation "Valve & ultraviolet LED" in existing masks /

 we have laboratory tests, design work is required for serial production



- Activation Fuel combustion, Electric heating, Ultraviolet activation
- Resource more than 10 years

### Use of Catalysts for complete combustion (decomposition):

- Coronavirus, Bacteria, microbes, viruses, toxic substances, Harmful Gases and Persistent Organic Pollutants (Pops), Animal Husbandry, Chemistry, Pharmaceuticals
- Volatile products in the air of workshops

#### Advantages over other cleaning methods - Total decomposition (99.9999%) of gases (oxidation) to:

- CO2-carbon dioxide
- H2O-Water

EcoCat – 1st place at the All-Russian competition "Indoor Air Purification from Coronavirus" <a href="https://upgreat.one/safemode/#docs">https://upgreat.one/safemode/#docs</a>

# **Ecological impact** of the technology

88% of all energy by burning fossil fuels (BP Statistical Review of World Energy 2016)

- Greenhouse gases are formed in any combustion of fuel CO, NO, N<sub>x</sub>O<sub>y,</sub> ... "United Nations Framework Convention on Climate Change"
- Persistent organic pollutant (POP)

tests in the Poultry and Pig Farm Rusagro www.rusagrogroup.ru/cn

Purpose - Increase the weight of farm animals due to a comfortable microclimate of more than 5%:

- Complete removal of combustion products Carbon monoxide (CO), Nitrogen oxides (NOx)
- Complete removal of waste products Ammonia (NH3) and Methane (CH4)
- Reducing greenhouse gas emissions by up to 3 times
- Removal of odors in the vicinity of farms impact on nearby Cities

#### **Catalyst systems:**

- Reduce greenhouse gas emissions (CO<sub>2</sub>) up to 4 times by reducing energy consumption
- Complete decomposition of methane (18% of greenhouse gases), ammonia, nitrogen oxides (N<sub>x</sub>O<sub>v</sub>)
- Destruction of Swine Flu and Avian Influenza
- Deodorization and disinfection of indoor air
- Full extinction of the "Persistent organic pollution", and toxic substances



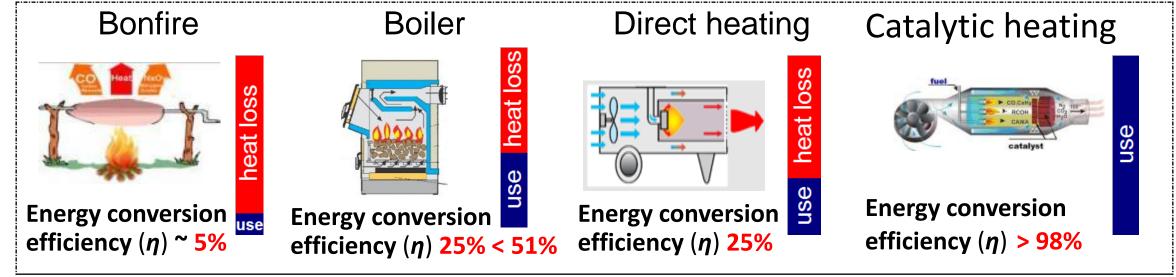




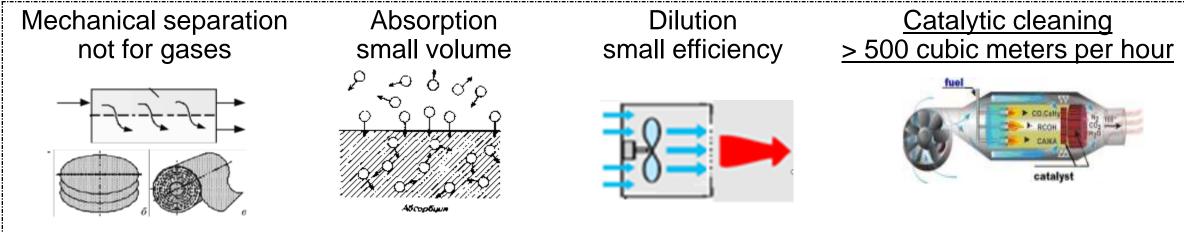


# Catalytic systems - the Industrial revolution

In Heating



### Air purification



## Team management and summary

Domain	Name	University	Degree & Specialization	Progress
CEO	Sergey Sunchugashev	Moscow Institute of Physics and Technology	M.S. (superconductivity)	Metalloinvest RUSAL
СТО	Marencev Alex	Moscow Institute of Physics and Technology	Radar systems	Metalloinvest
Chief Innovati on Officer (CINO)	Sergey Hairullin	Novosibirsk State University	Ph.D. (chemistry)	30 patents, introduction TatNeft NorNikel
International Markets Expert	Mike Sh	Princeton University	D.Sc. Ph.D. (phys&math)	3 patents, 300 articles introduction Boeing

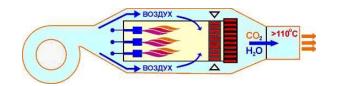
### **Catalytic air heating technology**

- Allow reducing heating costs up to 4 times
- Inexpensive
- Simple, but complicated for reverse engineering
- Approved by industrial customers experience

#### **Business in China:**

- •1-st stage 100% copying of Russ production success guarantee first stage
- •2-st stage increasing the number of products by 1000 times
- •The Chinese company operates independently. The participation of Russian employees is not required





#### **EcoCat**

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## Thank you for being with us!









NESHECONOMBANK

















RUSNANO



Top-50 of RBTH Russian Startup Rating 2016 young tech companies for the international arena

### Video:

Heating of greenhouses, Novosibirsk -

https://cloud.mail.ru/public/BebM/TQwAfJvVo

Heating of poultry farms, Lipetsk -

https://cloud.mail.ru/public/k832/CAUuQ8c7o

Heating of workshops, Gubkin - <a href="https://cloud.mail.ru/public/359g/oy6vt9kpr">https://cloud.mail.ru/public/359g/oy6vt9kpr</a>

The composition of the catalytic air heater -

http://www.ecocat.biz/ecocat\_videoPhoto:

Greenhouse farm Novosibirsk - <a href="http://www.ecocat.biz/photo/2">http://www.ecocat.biz/photo/2</a>